



2016 Annual Report

Vision

The Northeast Iowa Food Bank envisions a community in which hunger is alleviated and all persons have adequate access to nutritional food. We will strive to accomplish our mission so that food security is ultimately achieved for all households.

2016-2017 Board of Directors

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Mission

The mission of the Northeast Iowa Food Bank is to provide nutritious food and grocery products to nonprofit organizations and individuals in Northeast Iowa, while offering hunger education programs to the community and those in need.

Our Year in Review

Dear Friends of the Northeast Iowa Food Bank

As I reflect back over the past 10 years, but especially the past 3 years, much comes to mind. About 10 years ago, we were beginning to work on our Capital Campaign to build a new building, we set a lofty goal. The goal was to raise \$4.8 million dollars and build an effective and efficient facility to provide food and grocery product to people in need. The plan was to "Set the Table of Hope."

We then fast forward to the completion of the facility in 2013. That year we moved into our facility that cost \$6.5 million-much higher than we anticipated and launched our new three year strategic plan to be more effective and efficient and provide much more nutritious food to the community.

Three years later we accomplished the following:

- Collected 8.8 million pounds of food and distributed 8.1 million pounds of food and grocery product back to member agencies, programs and other food banks.
- Increased awareness by increasing partnerships, through more food, more funds and more volunteers
- Passed our first ever Food Safety Audit (American Institute of Baking(AIB)) in 2015
- Drastically increased the amount of Fresh Produce in the community. In the second quarter of FY 17 we have distributed almost 500,000 pounds of fresh produce

You could say, we have Set the Table of Hope.

What is next, you might ask? We must maintain and build the Table of Hope, because we have seen Hope, through all of you, our community and through the many partnerships we have formed.

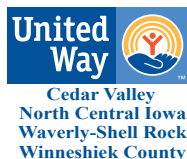
In the next few months we will be releasing our next Strategic Plan. As we build the Table of Hope, we must make sure we provide Meals for many and reduce the Meal Gap in northeast Iowa. According to Feeding America, we have a meal gap of over 2 million meals. This means that for food insecure people, the community needs to step in and provide what the Government does not. That gap in northeast Iowa is 10 million meals. Between the Northeast Iowa Food Bank and other organizations we are currently providing about 8 million meals. We have 2 million meals to find to ensure the gap is filled. Our plan is to close that Gap, by 2025 or before.

You can help us do that by helping us:

- Increase Awareness through Advocacy, Donor Relations and Community Involvement
- Increase meals distributed by working with us to find more resources
- Increasing the capacity of the Volunteers, Staff and the Food Bank

In doing so, you will help us close the meal gap and help people like, this family who found themselves without employment. In their words, "We learned about the food pantry from a resource meeting held for all of our neighbors newly unemployed. It was tough for my husband to ask for help, but I knew that we had to do what we had to do to feed our girls as both of us looked to find new jobs – so I visited the food pantry."

Thank you for your generosity and all you do to help us accomplish our mission.

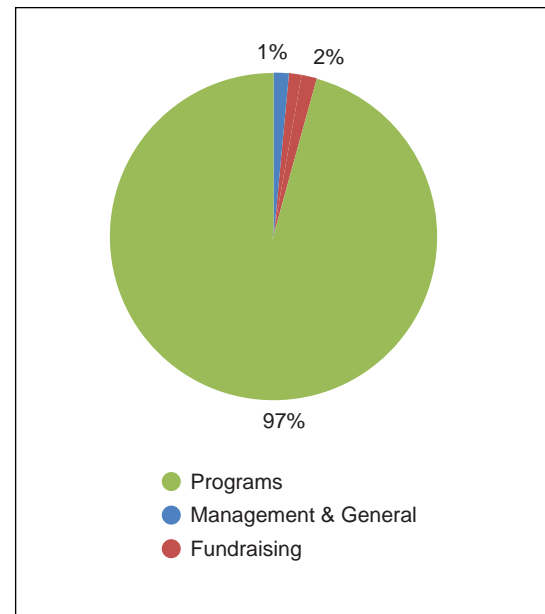




Northeast Iowa Food Bank Statement of Financial Position As of June 30, 2016

Feeding the Hungry in Northeast Iowa

	2016	2015
Assets		
Current Assets		
Cash and cash equivalents	\$ 1,081,528	\$ 981,297
Receivables:		
Trade	55,607	58,391
Grants and pledges	326,817	318,208
Food inventory:		
Purchased	172,777	84,413
In-kind	1,482,990	693,393
Total Current Assets	<u>3,119,719</u>	<u>2,135,702</u>
Beneficial Interest In Assets Held By Community Foundation	11,636	11,600
Promises to give	200,000	--
Assets restricted and designated for investment in property and equipment	4,585	32,175
Property and Equipment		
Land and land improvements	293,698	293,698
Buildings	5,549,827	5,538,977
Equipment	1,449,434	1,351,134
Total	7,293,004	7,183,809
Less: Accumulated depreciation	1,096,689	853,269
Net Property and Equipment	<u>6,196,315</u>	<u>6,330,540</u>
Total Assets	<u>\$9,532,255</u>	<u>\$8,510,017</u>
Liabilities and Net Assets		
Current Liabilities		
Notes payable	\$ -	\$ --
Accounts payable	48,542	14,662
Accrued expenses	76,715	68,130
Total Current Liabilities	<u>125,173</u>	<u>82,792</u>
Net Assets		
Unrestricted:		
Operating	457,599	308,767
Board designated - operating reserve	697,593	690,476
Board designated- capital expenditures	50,000	
In-kind food for distribution	1,482,990	693,393
Net investment in property and equipment	6,196,315	6,330,540
Total Unrestricted	<u>8,884,497</u>	<u>8,023,176</u>
Temporarily restricted	522,585	404,049
Total Net Assets	<u>9,407,082</u>	<u>8,427,225</u>
Total Liabilities and Net Assets	<u>\$9,532,255</u>	<u>\$8,510,017</u>



Revenue, Gains and Other Support

	Operations	In-Kind Product
Contributions	\$ 1,218,208	\$ -
In-Kind donations	48,225	8,288,915
Foundations & Grants	420,758	-
Special events	90,593	-
United Way	48,757	-
Governmental Agencies	224,403	2,152,226
Interest	3,575	-
Agency support fee	416,863	-
United Way- Released From Restriction	114,874	-
Net Assets Released from Restrictions	275,590	-
Total Revenue, Gains and Other Support	<u>\$2,861,846</u>	<u>\$10,441,141</u>

Expenses

	Operations	In-Kind Product
Program Services		
Food Pantry	\$ 305,364	\$ 142,153
Member Agency		
Distribution	1,351,847	9,240,845
Other	715,211	268,298
Management & General	146,971	-
Fundraising	270,977	-
Total Expenses	<u>2,790,370</u>	<u>9,651,296</u>
Increase (Decrease) in Net Assets	71,476	789,845
Net Assets - Beginning of Year	7,329,783	693,393
Net Assets - End of Year of Year	<u>\$ 7,401,259</u>	<u>\$ 1,483,238</u>

*For the most complete version of our financials, please visit: www.northeastiowafoodbank.org/about-us/our-financials

Highlights of 2016

More Meals Than Ever

The Northeast Iowa Food Bank has celebrated yet another year of record producing meals. Through strengthening our partnerships, increasing the size of our staff and volunteer base, and increasing capacity at both the Food Bank, and our member agencies, we were able to distribute 5.8 million meals in 2016. That's 700,000 more meals than 2015. A continued focus on getting our member agencies refrigeration and freezing units will ensure that this can continue. That, along with your help, gets us that much closer to closing the meal gap.



History Repeated, Disaster Defeated



The unprecedented September flooding struck everyone by surprise. Many individuals and families had to respond quickly to escape the flooding areas in northeast Iowa. Our job was to think on our feet, and help however we could. Because of our scale and size, we were able to distribute over 40,000 lbs. in just 10 short days to pantries and churches, as well as the Salvation Army and the Red Cross. History may very well repeat itself, and in doing so it gives us one more opportunity to learn from, and makes sure that we are using our resources, staff, and skills to alleviate the daily disaster of hunger.

Produce Partnerships Prove Promising

If you have been following the Northeast Iowa Food Bank over the last few years, you might have noticed our focus on fresh and local produce. In our very own back yard we have seen an increase in production with more volunteer involvement, nutrition integration, and more educational opportunities offered. Beyond that, we have curated more relationships with local farmers and gardeners that have resulted in more pounds of produce donated, more fruits and vegetables received through gleaning opportunities, and more food waste mitigation through Farmer's Market partnerships. In 2016, we received a total of 1.7 million lbs. of produce, 68,011 lbs. of which was growth locally.



Holy Cow!



Together with Hansen's Dairy out of Hudson, Iowa, we receive 100 free gallons of their skim milk (which is a byproduct of ice cream and butter that would otherwise be wasted) for every 400 gallons we purchase for our pantry and our member agencies. This helps us tremendously with our food budget, as we save money on milk and are able use it for other high priority food products. This is a prime example of how we want to utilize local partnerships to make the Food Bank a more sustainable operation as we look towards closing the meal gap by 2025.

Staff

- Barbara Prather**
Executive Director
- Michelle Sullivan**
Director of Compliance & Operations
- Mike Knipp**
Director of Development
- Alisha Rulapaugh**
Director of Community Engagement
- Susan Kraus**
Director of Network Relations
- Bobbi Jacobs**
Grant & Contracts Coordinator/
Garden Manager
- Brent Groomes**
Warehouse Worker
- Bryan Helleso**
Marketing & Creative
Communications Coordinator
- Caren Rhoads**
Custodian
- Chris Madigan**
Talent Recruiter
- Dan Derr**
Warehouse Assistant/Driver
- Doug Stufflebeam**
Driver
- Freddie Williams**
Warehouse
- James Clay**
Custodian/Warehouse
- Jim Flood**
Warehouse Foreman
- Kevin Winstead**
Warehouse Assistant
- Kirk Mahood**
Receiving & Inventory Control Coordinator
- Leigh Ann Moyer**
Food Handling Coordinator
- Leo White**
Food Room Supervisor
- Lisa Spitler**
Pantry Services Assistant
- Melissa Hicok**
Accounting & Human Resources
Manager
- Rhianna Galema**
Talent Coordinator
- Rhonda McBride**
Pantry Services Manager
- Shauna Herold**
Kids Cafe Coordinator
- Sheri Huber-Otting**
Food Solicitor
- Tammy Morrison**
Administrative Assistant
- Tom Swalin**
Operations Manager

Member Agency Food Distribution Program

Allamakee County

Allamakee County Food Shelf
Torah Mesivta
Village Creek Bible Camp
Postville Community Support
Postville Child Care Services
Thornton Manor Nursing & Care

Black Hawk County

Apostolic Pentecostal Church
Food Pantry
Christian Fellowship Baptist
Church Pantry
Countryside Vineyard Pantry
St. Paul United Methodist
Apostolic Pentecostal Church
Meals
Cedar Falls Community
Meals - First United Methodist
Church
Christian Fellowship Baptist
Church Meals
Trinity American Community
Meals
Westminster Presbyterian Church
Community Meals
Waterloo Community Meals
Comprehensive Systems
ASPIRE Therapeutic Riding
Program
Black Hawk Wildlife Rehabilitation
Black Hawk Wildlife Animal
Camp
Cedar Valley Preschool &
Childcare
Blessed Sacrament Child Care
Together for Youth
Summer Feeding Program
Maternal Health & Family
Planning
Trinity Preschool and Childcare
North Star Community Services -
Waterloo
Catholic Worker House
First Assembly of God
St. Paul United Methodist Church
Saint Vincent de Paul Society
St. Timothy UMC
Tri County Headstart
Trinity American Lutheran
Church
Union Missionary Baptist Church
Mt. Carmel Missionary Baptist
Church
YMCA
YWCA

Bremer County

Bremer County Community
Action
Bremer County COA
Waverly Senior Citizens Group,
Inc.
Cedar Valley Friends of the
Family
Waverly Child Care &
Development
Boy Scouts of America
Lutheran Services in
Iowa - Bremwood Campus
Pathways Behavioral Services
Vineyard Community Church
North Star Community
Services - Waverly
Denver Sunset Home
Saints Cafe
Disaster Relief - Bremer County

Buchanan County

Fairbank Food Pantry
Independence Area Food Pantry
Buchanan County COA
Little Island Child Care
Darrell E Davis Adult Daycare
Center
Disaster Relief -Buchanan County

Butler County

Allison Food Pantry
Clarksville Food Pantry
Dumont Food Pantry
United Methodist Church Food
Pantry/A-P Food Pantry
New Hartford Food Pantry
Teens for Christ Inc.
Kidquest
Allison Little Lambs Daycare
Butler County Visions of Well
Being
NEI3A - Dumont
Disaster Relief - Butler County

Cerro Gordo County

Comprehensive Systems CI
Mason
Comprehensive Systems Mason
Group
Comprehensive Systems HCBS
Charlie Brown Day Care
North Iowa Transition Center
Northern Lights Homeless Shelter
Prairie Ridge Addiction
Treatment

Chickasaw County

Nashua Area Food Pantry
Fun in the Sun Day Care
Prairie View Management - Heri-
tage Residence
Comprehensive Systems

Clayton County

Clayton County Food Shelf
Elkader Childcare & Learning
Center
Kinderwood Child Care
Kids Kampus
EWALU
G&G Living Centers

Delaware County

Delaware County Food Bank
Community Childcare of
Manchester
New Life Assembly of God
Second Helpings
Share the Harvest
St. Joseph's Childcare Center
Disaster Relief - Delaware
County

Fayette County

His Hands Food Pantry
Fayette County Food Shelf
Christian Camping,
Inc. - Beulahland
Alternative Living Group Home
Prairie View Management Inc
Sacred Heart School
Little Star Day Care Inc

Floyd County

Rockford Senior Nutrition
Program
Senior Citizens of Charles City
Area
Messiah's Food Pantry/Jordan
River Inc.
Cedar Springs Camp
Comprehensive Systems
Disaster Relief - Floyd County
Grundy County Food Pantry
Grundy Community Preschool
and Childcare
Joyful Noise Daycare
Little Rebels Learning Center
NEI3A - Grundy
Grundy Family YMCA

Grundy County

Grundy County Food Pantry
Grundy Community Preschool

and Childcare
Joyful Noise Daycare
Little Rebels Learning Center
NEI3A - Grundy
Grundy Family YMCA

Hardin County

Camp Pine Lake
Dorothy's Senior Center Inc
Quakerdale Home

Howard County

Midwest Mission Bible Training
Center
NEICAC Howard County

Mitchell County

Mitchell County Food Bank
Riceville Food Pantry
Osage Community Meal
Osage Community Daycare
Osage Senior Nutrition Program
Wee Saints Daycare
Stacyville Community Nursing
Comprehensive Systems Osage
Group

Poweshiek County

Brooklyn Community Food
Pantry
Montezuma Food Pantry
Malcom Food Pantry
Grinnell Community Daycare
Presbyterian Church
Diamond Life Health Care, Inc.
MICA - Mid Iowa Community
Action

Tama County

Northeast Tama County Food
Pantry
Northwest Tama County Food
Pantry
Tama Meskwaki Pantry
South Tama County Food Pantry
Crayon Corner Learning Center
Kid's Corner
Pheasant Ridge Genesis
Development
Pied Piper Preschool

Winneshiek County

Greater Area Food Pantry -
Calmar
NEICAC Food Pantry
First Lutheran Church
NICC Child Development Center