From The Director

When the Food Bank kicked off its capital campaign about 10 years ago, we knew we needed a facility that would enable us to meet a need that we were incapable of meeting in the Eleventh Street location. There was a lack of storage space; compliance requirements became more stringent and the facility wasn’t going to meet the standards it needed to; we needed a backpack and senior box packing area; our unloading area needed to change and we couldn’t handle perishable product in a way that was safe for the clients we served. All of this, along with not being able to access the food we needed to, hindered our ability to adequately serve those who were hungry.

Fast forward 10 years. With the help of a new facility and unparalleled teamwork, our distribution has almost doubled and we are reaching communities that we were never able to reach before. In FY 2017 we distributed 6.25 million meals to people in northeast Iowa. And we couldn’t have done it without the faith and resources that you - the community - have given to us. On the following pages you will find a brief overview of how we have been good stewards of your gifts. Even though your impact cannot be overstated on a few sheets of paper alone, we hope you see these accomplishments as a return on your investment in our mission.

For over 46,000 people in northeast Iowa who don’t have access to an adequate supply of food, the Northeast Iowa Food Bank is a way for them to receive it. Whether it is through our member agencies, at one of our Mobile Food Pantries, through the BackPack program, the Cedar Valley Food Pantry, the Elderly Nutrition program or Kids Café program, we are here to partner with the community.

All of this is because the community put their faith in us and gave us a facility that has enabled us to handle more food, be in compliance and give our clients an opportunity to access the most nutritious food possible. In FY 17, we announced our ‘Let’s Fix Dinner’ proclamation – a call to action that invites the community to join us in eliminating all of the barriers that exist between those who are hungry and the meals that they need to live prosperous lives.

Barbara Prather
Executive Director
### Programs

- **Agency Distribution**
  - 2,237,709 Meals
- **Cedar Valley Food Pantry**
  - 1,949,117 Meals
- **Disaster Relief**
  - 42,225 Meals
- **Mobile Food Pantries**
  - 1,113,011 Meals
- **Elderly Nutrition Program**
  - 340,507 Meals
- **BackPack Program**
  - 275,155 Meals
- **Kid’s Cafe**
  - 16,354 Meals
- **Community Garden**
  - 58,001 Meals
- **Summer Feeding**
  - 16,354 Meals

### Fundraising


### Management & General

- **How Your Donations Are Stewarded**

#### Assets

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$ 1,020,842</td>
<td>$ 1,081,528</td>
</tr>
<tr>
<td>Trade</td>
<td>49,842</td>
<td>55,607</td>
</tr>
<tr>
<td>Grants and pledges</td>
<td>349,149</td>
<td>326,817</td>
</tr>
<tr>
<td><strong>Food inventory:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Purchased</td>
<td>131,304</td>
<td>172,777</td>
</tr>
<tr>
<td>In-kind</td>
<td>1,879,580</td>
<td>1,482,990</td>
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<tr>
<td><strong>Total Current Assets</strong></td>
<td>$3,430,817</td>
<td>$3,119,719</td>
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<tr>
<td><strong>Beneficial interest in assets held by the Community Foundation</strong></td>
<td>12,443</td>
<td>11,636</td>
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<tr>
<td><strong>Promises to give</strong></td>
<td>-</td>
<td>200,000</td>
</tr>
<tr>
<td><strong>Assets restricted and designated for investment in property and equipment</strong></td>
<td>40,100</td>
<td>4,585</td>
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<tr>
<td><strong>Property and Equipment</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Land and land improvements</td>
<td>293,698</td>
<td>293,698</td>
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<tr>
<td>Buildings</td>
<td>5,552,698</td>
<td>5,549,827</td>
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<tr>
<td>Equipment</td>
<td>1,489,505</td>
<td>1,449,434</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$7,335,476</td>
<td>$7,293,004</td>
</tr>
<tr>
<td>Less: Accumulated depreciation</td>
<td>1,112,351</td>
<td>1,096,689</td>
</tr>
<tr>
<td><strong>Net Property and Equipment</strong></td>
<td>6,143,125</td>
<td>6,196,315</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$9,626,485</td>
<td>$9,532,255</td>
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</table>

#### Liabilities and Net Assets

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Liabilities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current portion of capital lease obligation</td>
<td>$10,242</td>
<td>$ -</td>
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<tr>
<td>Accounts payable</td>
<td>54,259</td>
<td>48,542</td>
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<tr>
<td>Accrued expenses</td>
<td>60,228</td>
<td>76,715</td>
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<tr>
<td><strong>Total Current Liabilities</strong></td>
<td>157,729</td>
<td>125,173</td>
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<tr>
<td>Capital lease obligation</td>
<td>86,000</td>
<td>-</td>
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<tr>
<td><strong>Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Operating</td>
<td>378,894</td>
<td>457,599</td>
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<tr>
<td>Board designated - operating reserve</td>
<td>697,106</td>
<td>697,593</td>
</tr>
<tr>
<td>Board designated - capital expenditures</td>
<td>50,000</td>
<td>50,000</td>
</tr>
<tr>
<td>In-kind food for distribution</td>
<td>1,879,580</td>
<td>1,482,990</td>
</tr>
<tr>
<td><strong>Net investment in property and equipment</strong></td>
<td>6,066,623</td>
<td>6,196,315</td>
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<tr>
<td><strong>Total Unrestricted</strong></td>
<td>$9,027,403</td>
<td>$8,884,497</td>
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<tr>
<td>Temporarily restricted</td>
<td>333,293</td>
<td>522,585</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td>$9,405,696</td>
<td>$9,407,082</td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td>$9,626,485</td>
<td>$9,532,255</td>
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#### Revenue, Gains and Other Support

<table>
<thead>
<tr>
<th></th>
<th>Operations</th>
<th>In-Kind Product</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Contributions</strong></td>
<td>$1,241,988</td>
<td>$ -</td>
</tr>
<tr>
<td>In-Kind donations</td>
<td>10,374,706</td>
<td>10,344,672</td>
</tr>
<tr>
<td>Foundations &amp; Grants</td>
<td>252,139</td>
<td>-</td>
</tr>
<tr>
<td>Special events</td>
<td>83,278</td>
<td>-</td>
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<tr>
<td>United Way</td>
<td>94,695</td>
<td>-</td>
</tr>
<tr>
<td>Governmental Agencies</td>
<td>2,468,577</td>
<td>2,226,965</td>
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<tr>
<td>Interest</td>
<td>5,120</td>
<td>-</td>
</tr>
<tr>
<td>Agency support fee</td>
<td>429,609</td>
<td>-</td>
</tr>
<tr>
<td>Gain on sale of assets</td>
<td>6,000</td>
<td>-</td>
</tr>
<tr>
<td>Miscellaneous income</td>
<td>5,974</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Revenue, Gains &amp; Other Support</strong></td>
<td>$14,962,086</td>
<td>$12,571,637</td>
</tr>
</tbody>
</table>

#### Expenses

<table>
<thead>
<tr>
<th></th>
<th>Operations</th>
<th>In-Kind Product</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Program Services</strong></td>
<td>$430,555</td>
<td>$153,291</td>
</tr>
<tr>
<td>Food Pantry</td>
<td>13,064,431</td>
<td>11,674,554</td>
</tr>
<tr>
<td>Other</td>
<td>999,336</td>
<td>347,202</td>
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<tr>
<td><strong>Management &amp; General</strong></td>
<td>157,648</td>
<td>-</td>
</tr>
<tr>
<td>Fundraising</td>
<td>311,502</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>$2,788,425</td>
<td>$12,175,047</td>
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</table>

<table>
<thead>
<tr>
<th></th>
<th>Operations</th>
<th>In-Kind Product</th>
</tr>
</thead>
<tbody>
<tr>
<td>Increase (Decrease) in Net Assets - Beginning Net Assets</td>
<td>7,491,507</td>
<td>1,482,990</td>
</tr>
<tr>
<td>Net Assets - End of Year</td>
<td>7,192,823</td>
<td>$ 1,879,580</td>
</tr>
</tbody>
</table>
First, we made our recipe....

In April, we launched ‘Let’s Fix Dinner’, our first major advocacy campaign since our brand new building opened in 2013. Let’s Fix Dinner addresses northeast Iowa’s Meal Gap – the official measure of food insecurity – and is a call to action for members of the community to become part of the recipe that fills that gap, by becoming an ‘Ingredient’. Northeast Iowa’s Meal Gap is estimated to be around 8.5 million meals, due to factors such as poverty and local food costs.

..then gathered our ‘Ingredients’..

Not only did we increase the number of volunteers by the equivalent of 3 full time staff members, we welcomed 12 new employees and 3 AmeriCorps VISTA service members as well. With a clearer vision of how we are going to Close the Meal Gap by 2025, our strong focus on the people - the Ingredients - has already drastically improved our impact in northeast Iowa. And as always, we are still seeking more volunteers who want to dedicate a portion of their free time to fighting hunger in northeast Iowa with us.

...started using our new ‘Utensils’...

With your support, we were able to implement new technologies and tools that have significantly helped us move more food, to more places, for more people.

Our new scissor lift eases the extremely heavy workload of our warehouse staff. The addition of 3 new trucks has allowed us to keep traveling hundreds of miles across northeast Iowa each day. The addition of pallet jacks, forklifts, and a netting machine allow us to get food to our northeast Iowa neighbors, faster and more efficiently. On top of all that, we passed every single audit, a sign to you that when you invest in us, the impact will be seen.

..and we increased our ‘Serving Size’!

And above all else we were able to distribute more food to more people than we ever have before.

In the last fiscal year, we delivered 6.25 million meals on behalf of the 46,440 families, seniors and children in our 16 county service area. This record-breaking accomplishment was a first for us and is the first step towards Closing the Meal Gap by 2025 in northeast Iowa. And it’s all because of you!
Thank you to over 200 agencies that help us feed our 46,400 food-insecure neighbors.

**Allamakee County**
- Allamakee County Food Shelf
- Tonah Mesirca
- Village Creek Bible Camp
- Postville Community Support
- Postville Child Care Services
- Thornton Manor Nursing & Care

**Black Hawk County**
- North Star Community Services Waterloo
- Antioch Baptist Church - Youth Ministry
- Apostolic Pentecostal Church
  - Food Pantry
  - Meals
- ASPIRE Therapeutic Riding Program
- Black Hawk Wildlife Rehabilitation
- Blessed Sacrament Child Care
- Sacred Heart Child Care
- Catholic Worker House
- First United Methodist Church - Feeding Our Neighbors
- First Assembly of God
- Christian Fellowship Baptist Church - Pantry
- Meals
- Comprehensive Systems
  - Cedar Falls
  - Carroll
  - Country Lane
  - Highland
  - Rownd St
  - South Hill
  - Theimer
- Richland
- Kaplan
- Saratoga
- Countywide Pantry
- Cedar Valley Preschool & Childcare
- Cedar Valley Food Pantry
- Exceptional Persons Inc
- Black Hawk County Extension
- Eye of the Needle
- Faith Temple American Baptist Church
- First Baptist Church Waterloo
- St. Edward’s Early Childhood Center
- First Presbyterian Church - Community Breakfast
- Four Oaks Inc.
- Grace Baptist Church
- Grin & Grow
- LTD Pinecrest
  - West 4th St
- Cedar Valley Community Church
- Hawkeye Child Development Center
- House of Hope
- Heartland Vineyard Church
- Cedar Bend Humane Society
- Jubilee United Methodist Church
- Kimball Ave United Methodist Church
- Lutheran Services in Iowa
- Mt. Carmel Missionary Baptist Church
- Nazareth Evangelical Lutheran Church
- North Cedar Nazarene
  - Food Pantry
  - Community Meal

**Bremer County**
- North Star Community Services
- Boy Scouts of America
- Bremer County COA
- Lutheran Services in Iowa - Bremerwood
- Cedar Valley Friends of the Family
- Pathways Behavioral Services
- Denver Sunset Home
- Saints Cafe
- Waverly Cafe
- Waverly Child Care & Development
- Waverly Senior Citizens Group, Inc.
- Bremer County Community Action

**Buchanan County**
- Fairbank Food Pantry
- Independence Area Food Pantry
- Little Island Child Care
- Darrell E Davis Adult Daycare Center

**Butler County**
- Allison Food Pantry
- Allison Little Lambs Daycare
- Butler County Visions of Well Being
- Clarksville Food Pantry
- Dumont Food Pantry
- United Methodist Church Pantry
- Kidquest
- New Hartford Food Pantry
- Teens for Christ Inc.

**Cerro Gordo County**
- Charlie Brown
  - Laketown
  - West
  - Sat 2
  - Sat 3
  - Sat 4 (Osage)
  - Sat 1
  - Washington
- Comprehensive Systems
  - CI Mason
  - Mason Group
- North Iowa Transition Center
- Northern Lights Homeless Shelter
- Prairie Ridge Addiction Treatment

**Chickasaw County**
- Nashua Area Food Pantry
- Fun in the Son Day Care
- Comprehensive Systems

**Clayton County**
- Clay County Food Shelf
- Eldon Childcare & Learning Center
- EWALU
  - Imagine the Possibilities
  - Hillside
- Imagine the Possibilities
  - Dawn
  - Jackson
  - Westside
  - Sunset
- Kinderwood Child Care
- Kids Kampus

**Delaware County**
- Community Childcare of Manchester
- Storyland
- Carusoel
- Delaware County Food Bank
- New Life Assembly of God
- St. Joseph’s Childcare Center

**Fayette County**
- Alternative Living Group Home
- Christian Camp, Inc. - Beulahland
- Fayette County Food Shelf
- His Hands Food Pantry
- Little Star Day Care Inc
- Prairie View Management Inc
- Sacred Heart School

**Floyd County**
- Messiah’s Food Pantry/Jordan River Inc.
- Comprehensive Systems
  - 9th St
  - Burling House
  - CI Treasure
  - Labor Center
  - Dietary House
  - Sunshine
  - Evergreen
  - New Horizons
  - Windyng
  - Memories Unit
- Rockford Senior Nutrition Program

**Grundy County**
- Grundy Community Preschool
- Grundy Community Childcare
- Grundy County Food Pantry
- Joyful Noise Daycare
- Little Rebels Learning Center
- Grundy Family YMCA

**Hardin County**
- Camp Pine Lake
- Dorothy’s Senior Center Inc

**Howard County**
- Midwest Mission Bible Training Center
- NEICAC Howard County

**Mitchell County**
- Comprehensive Systems (Osage)
- Mitchell County Food Bank
- Osage Community Daycare
- The Shared Table
- Osage Senior Nutrition Program
- Riceville Food Pantry
- Stacyville Community Nursing

**Poweshiek County**
- Brooklyn Community Food Pantry
- Diamond Life Health Care, Inc.
- Grinnell Community Daycare
- Malcom Food Pantry
- MICA - Mid Iowa Community Action
- Presbyterian Church
- Montezuma Food Pantry

**Tama County**
- Crayne Corner Learning Center
- Kid’s Corner
- Northeast Tama County Food Pantry
- Northwest Tama County Food Pantry
- Pied Piper Preschool
- South Tama County Food Pantry
- Tama Meskwaki Pantry

**Winnebago County**
- Decorah Community Food Pantry
- Greater Area Food Pantry - Calmar
- NEICAC Food Pantry
- NICC Child Development Center

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www.NortheastIowaFoodBank.org