Dear Members of the Community,

This past year was the first full year of implementing our Strategic Plan, aptly titled, “Let’s Fix Dinner.” You may remember that the underlying premise is to ensure that we can provide enough food beyond what the Government provides, to ensure that anyone who is food insecure has access to the nutritious food that they need. Due to the nature of our work and the donations that we receive, we are always researching, analyzing and implementing new strategies that will contribute to our end goal: Closing the Meal Gap by 2025. While we are still a few years away from that paradigm shift, we have made great advancements to doing so in the following ways:

- **Produce:** Working with other Feeding America Food Banks, on a monthly basis, we bring in over 62,500 meals (that’s 75,000 lbs.) of nutritious product that is often the most expensive for our clients to purchase. Oranges, apples, potatoes and cabbage are items that they can access through many of our programs to give them choices they might not have available to them.

- **Dairy:** Working with Hansen’s Dairy and Country View Dairy, we are providing dairy products on a regular basis to ensure that families have access to much needed dairy products. This is now being enhanced with dairy products from the USDA.

- **Volunteer Partnerships:** Through the University of Northern Iowa, Viking Pump and 15,000 additional people in the community, we find volunteer help absolutely essential for our operation. In the past year, UNI did two major BackPack packing events that provided 25,000 bags. Similarly, Viking Pump facilitated another packing event which provided 30,000 bags. On top of that, 15,000 different people provided us the invaluable investment of their time through facilitating the dispensement of food from our facilities, into the hands of those we serve all throughout northeast Iowa.

Utilizing these partnerships, along with the community’s financial support and volunteerism, we are able to provide the many programs that we offer to our 16-county service area, and the children, seniors, families and individuals who live here. With your continued support, we are on track to Close the Meal Gap in northeast Iowa, something few Food Banks in the United States can say. Everything you do for us is greatly appreciated.

On behalf of those we serve, thank you.

Barbara Prather  
Executive Director
### Focus On Food | The 2018 Annual Report

#### Program

- **2,561,593 Meals**
  - 97%
  - 1%
  - 2%

- **2,239,915 Meals**
  - 283,000 Meals
  - 1,043,053 Meals
  - 245,518 Meals
  - 243,206 Meals
  - 65,452 Meals
  - 6,075 Meals

- **Cedar Valley Food Pantry**
- **SNAP Program**
- **Mobile Food Pantries**
- **Elderly Nutrition Program**
- **BackPack Program**
- **Kid's Cafe**
- **Summer Feeding**

#### How Your Donations Are Stewarded

**Current Assets**
- Cash and cash equivalents
  - FY 2018: $960,669
  - FY 2017: $1,020,942
- Receivables
  - FY 2018: 38,001
  - FY 2017: 49,842
- Trade
  - FY 2018: 303,881
  - FY 2017: 346,149
- Promise to give
  - FY 2018: 76,624
  - FY 2017: 131,304
- Food inventory
  - FY 2018: 1,930,376
  - FY 2017: 1,879,580
- In-kind
  - FY 2018: 1,930,376
  - FY 2017: 1,879,580

**Total Current Assets**
- FY 2018: 3,317,814
- FY 2017: 3,430,817

**Beneficial interest in assets held by the Community Foundation**
- FY 2018: 12,839
- FY 2017: 12,443

**Property and Equipment**
- FY 2018: 295,366
- FY 2017: 293,698
- Buildings
  - FY 2018: 5,598,493
  - FY 2017: 5,552,698
- Equipment
  - FY 2018: 1,717,360
  - FY 2017: 1,489,505

**Total**
- FY 2018: 7,611,219
- FY 2017: 7,335,476

**Less: Accumulated depreciation**
- FY 2018: 1,471,737
- FY 2017: 1,192,351

**Net Property and Equipment**
- FY 2018: 6,139,482
- FY 2017: 6,143,125

**Total Assets**
- FY 2018: $9,509,105
- FY 2017: $9,626,485

**Current Liabilities**
- Current portion of capital lease obligation
  - FY 2018: $31,748
  - FY 2017: $10,242
- Accounts payable
  - FY 2018: 53,541
  - FY 2017: 54,259
- Accrued expenses
  - FY 2018: 104,168
  - FY 2017: 90,228

**Total Current Liabilities**
- FY 2018: 189,457
- FY 2017: 157,729

**Capital lease obligation**
- FY 2018: 147,850
- FY 2017: 33,709

**Total Liabilities**
- FY 2018: 337,307
- FY 2017: 223,789

**Net Assets**
- Unrestricted
  - FY 2018: 84,287
  - FY 2017: 378,894
- Operating
  - FY 2018: 763,345
  - FY 2017: 697,106
- Board designated - operating reserve
  - FY 2018: 50,000
  - FY 2017: 50,000
- In-kind food for distribution
  - FY 2018: 1,930,376
  - FY 2017: 1,879,580
- Net investment in property and equipment
  - FY 2018: 5,959,884
  - FY 2017: 6,066,823
- Total Unrestricted
  - FY 2018: 8,787,892
  - FY 2017: 9,027,403

**Temporarily restricted**
- FY 2018: 383,906
- FY 2017: 333,293

**Total Net Assets**
- FY 2018: 9,171,798
- FY 2017: 9,405,696

**Total Liabilities and Net Assets**
- FY 2018: $9,509,105
- FY 2017: $9,626,485

#### Revenue, Gains and Other Support

**Operations**

- **Contributions**
  - FY 2018: $1,260,131
  - FY 2017: -
- **In-kind donations**
  - FY 2018: 20,924
  - FY 2017: 10,958,301
- **Foundations and grants**
  - FY 2018: 475,494
  - FY 2017: -
- **Special events**
  - FY 2018: 121,482
  - FY 2017: -
- **United Way**
  - FY 2018: 29,399
  - FY 2017: -
- **Governmental Agencies**
  - FY 2018: 212,982
  - FY 2017: 1,884,540
- **Interest**
  - FY 2018: 6,534
  - FY 2017: -
- **Agency support fee**
  - FY 2018: 446,918
  - FY 2017: -
- **Gain on sale of assets**
  - FY 2018: 1,800
  - FY 2017: -
- **Miscellaneous income**
  - FY 2018: 4,475
  - FY 2017: -

**Total Revenue, Gains & Other Support**
- FY 2018: $2,718,074
- FY 2017: $12,842,841

**In-Kind Product**

- **Contributions**
  - FY 2018: -
  - FY 2017: -
- **In-kind donations**
  - FY 2018: 10,958,301
  - FY 2017: -
- **Foundations and grants**
  - FY 2018: -
  - FY 2017: -
- **Special events**
  - FY 2018: -
  - FY 2017: -
- **United Way**
  - FY 2018: -
  - FY 2017: -
- **Governmental Agencies**
  - FY 2018: -
  - FY 2017: -
- **Interest**
  - FY 2018: -
  - FY 2017: -
- **Agency support fee**
  - FY 2018: -
  - FY 2017: -
- **Gain on sale of assets**
  - FY 2018: -
  - FY 2017: -
- **Miscellaneous income**
  - FY 2018: -
  - FY 2017: -

**Total Revenue, Gains & Other Support**
- FY 2018: $12,842,841
- FY 2017: $12,842,841

#### Expenses

**Operations**

- **Program Services**
  - Food Pantry
    - FY 2018: $321,967
    - FY 2017: $1,502,873
  - Member Agency Distribution
    - FY 2018: 1,502,873
    - FY 2017: 1,879,580
  - Other
    - FY 2018: 708,897
    - FY 2017: 263,322
  - Management and General
    - FY 2018: 169,064
    - FY 2017: -
  - Fundraising
    - FY 2018: 350,570
    - FY 2017: -

**Total Expenses**
- FY 2018: 3,053,381
- FY 2017: 12,792,045

**Increase (Decrease) in Net Assets**

- FY 2018: $365,307
- FY 2017: 50,796

**Net Assets - Beginning Net Assets**
- FY 2018: 7,192,823
- FY 2017: 1,879,580

**Net Assets - End of year**
- FY 2018: $6,857,516
- FY 2017: $1,930,376

### What Your Donations Provided

- **Agency Distribution**
  - 2,561,593 Meals
- **Cedar Valley Food Pantry**
  - 2,239,915 Meals
- **SNAP Program**
  - 283,000 Meals
- **Mobile Food Pantries**
  - 1,043,653 Meals
- **Elderly Nutrition Program**
  - 245,518 Meals
- **BackPack Program**
  - 243,206 Meals
- **Kid’s Cafe**
  - 65,452 Meals
- **Summer Feeding**
  - 6,075 Meals
Through partnership we opened a new pantry in Lansing, Iowa...

...introduced an on-site protein processing room...

...celebrated an award-winning board...

...provided 3,174 Thanksgiving dinners...

...had a Hansen’s Dairy field trip and education day...

...saw the Mayor’s Volunteer Award go to one of our own...

...and began an Occupational Skills Program with Goodwill!
OUR PARTNERS AGAINST HUNGER

Thank you to over 200 agencies that help us feed our 45,260 food-insecure neighbors.

Allamakee County
- Allamakee County Food Shelf
- Lansing Iowa Food Trust (L.I.F.E.T.)
- Postville Child Care Services
- Postville Community Support
- Thornton Manor Nursing & Care
- Torah Mesivta
- Village Creek Bible Camp

Black Hawk County
- Antioch Baptist Church - Youth Ministry
- Apostolic Pentecostal Church - Food Pantry - Meals
- ASPIRE Therapeutic Riding Program
- Black Hawk County Extension
- Black Hawk Wildlife Rehabilitation
- Catholic Worker House
- Cedar Bend Humane Society
- Cedar Falls Community Meals
- Cedar Valley Community Church
- Cedar Valley Preschool & Childcare
- Celebration First Assembly of God
- Christian Fellowship Baptist Church - Meals - Pantry
- Comprehensive Systems - Carlton - Country Lane - Highland - Kaplan - Richland - Rownd St - Saratoga - South Hill - Thiemer
- Countryside Vineyard - Meals - Pantry
- Cedar Valley Catholic Church - Meals - Pantry
- Blessed Sacrament Kid Zone - St. Edwards Early Childhood Center
- Exceptional Persons Inc - Emerson - EPIC - Palige - W. 4th St.
- Eye of the Needle
- First Baptist Church Waterloo
- First Congregational Church - Meals - Pantry
- First United Methodist Church (CF)
- Meals
- First Presbyterian Church
- Four Oaks Inc
- Grace Baptist Church
- Gin & Grow LTD - Pinecrest - Cedar St
- Hawkeye Child Development Center
- Heartland Vineyard Church
- The Job Foundation
- Jubilee United Methodist Church

Kimball Ave United Methodist Church
- Lutheran Services in Iowa
- Nazareth Evangelical Lutheran Church
- North Cedar Nazarene
- North Star Community Services - Waterloo
- Open Bible Church - Ground Zero Youth
- Operation Threshold Stork’s Nest
- Orchard Hill Church - College Ministry - I.L.I.N.K. - Picnic in the Park - Student Ministry
- Panther Pantry
- Pathways Behavioral Services
- Pathways Junkman/Knoebel Center
- Resurrection Missionary Church
- Saint Vincent de Paul Society
- Salvation Army
- St. Luke’s Episcopal Church - Meals - Pantry
- St. Patrick Catholic Church - Circle of Care - Pantry
- St. Paul United Methodist Church - Summer BackPack Program
- St. Timothy United Methodist - Success Link - After School Program
- Together For Youth
- Tri County Headstart
- Trinity American Community Meals
- Trinity Preschool and Childcare
- Union Missionary Baptist Church - Meals - Pantry
- Waterloo Community Meals
- Waterloo First United Methodist Church - Feeding Our Neighbors
- Westminster Presbyterian Church
- YMCA
- YWCA - Childcare - Teens

Bremer County
- Boy Scouts of America
- Bremer County Community Action
- Denver Sunset Home
- Friends of the Family
- Lutheran Services in Iowa, Bremwood
- North Star Community Services, Waverly
- Pathways Behavioral Services
- Peace United Church of Christ
- Saints Cafe
- Waverly Cafe’ - Grace Baptist Church
- Waverly Child Care & Development
- Waverly Senior Citizens Group, Inc.

Buchanan County
- The Corner
- Darrell E Davis Adult Daycare Center
- Fairbank Food Pantry
- Independence Area Food Pantry
- Little Island Child Care
- Butler County
- Allison Food Pantry
- Allison Little Lambs Daycare
- Aplington-Parkersburg Food Pantry
- Butler County Visions of Well Being
- Clarksville Food Pantry
- Dumont Food Pantry
- Kidquest
- New Hartford Food Pantry
- Teens for Christ Inc.

Cerro Gordo County
- Charlie Brown - Laketown - Osage - Washington - West
- Comprehensive Systems - CI Mason - Mason Group
- North Iowa Transition Center
- Northern Lights Homeless Shelter
- Prairie Ridge Addiction Treatment

Chickasaw County
- Fun in the Sun Day Care
- Comprehensive Systems - CI New Hampton - New Hampton
- Nashua Area Food Pantry

Clayton County
- Clayton County Food Shelf
- Elkader Childcare & Learning Center
- E WALU
- Imagine the Possibilities
- Dawn - Hillside - Jackson - Sunrise - Sunset - Westside

Creston
- Kids Kampus
- Kinderwood Child Care

Delaware County
- Community Childcare of Manchester - Storyland - Carousel
- Delaware County Food Bank
- New Life Assembly of God
- St. Joseph’s Childcare Center

Fayette County
- Christian Camping Inc.
- His Hands Food Pantry
- Purple Star Day Care Inc
- Prairie View Management Inc

Floyd County
- Jordan River Inc.
- Comprehensive Systems - 9th St.
- Burling House
- CI Treasure - Dietary House - Evergreen - Labor Center - New Horizons - Sunshine
- Rockford Senior Nutrition Program

Grundy County
- Grundy Community Preschool & Childcare
- Grundy County Food Pantry
- Grundy Family YMCA
- Joyful Noise Daycare
- Little Rebels Learning Center

Hardin County
- Camp Pine Lake

Howard County
- Midwest Mission Bible Training Center
- NEICAC Howard County

Mitchell County
- Comprehensive Systems, Osage
- Mitchell County Food Bank
- Osage Community Daycare
- Osage Senior Nutrition Program
- Riceville Food Pantry
- The Shared Table
- Stacysville Community Nursing

Poweshiek County
- Brooklyn Community Food Pantry
- Diamond Life Health Care, Inc.
- Grinnell Community Daycare
- Malcom Food Pantry
- MICA - Mid Iowa Community Action
- Montezuma Food Pantry
- Presbyterian Church

Tama County
- Crayon Corner Learning Center
- Kid’s Corner
- Northeast Tama County Food Pantry
- Northwest Tama County Food Pantry
- Pied Piper Preschool
- South Tama County Food Pantry
- Tama Meskwaki Pantry

Winnebago County
- Decorah Community Food Pantry
- Greater Area Food Pantry - Calmar
- NEICAC Food Pantry
- NICC Food Pantry
- NICC Child Development Center